







COME LEARN THE "TRICKS OF THE TRADE"  
Bay Area Brokers join us to share insight  
on current real estate trends!  
Wednesday October 14th, 2009

Highlights

-  REO's
-  Short Sales
-  Working and winning the respect of the Asset Managers
-  What are the benefits of attending the large National REO Seminars like 5-Star, REO Mac and others? Do they work for lead generation or building relationships?
-  Creating Opportunities When Inventory is Low?



Broker Panel:

- Jorge Carcamo, Broker, Golden Key Realty 
- Patricia Lindo, Broker, Cashin & Company 
- Miguel Velazco, Broker, RE/Max 
- Armando Delgado, Broker, Real Estate & Loan Professors 



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**Where:**

Maggiano's Restaurant  
Santa Row - 3055 Olin Avenue, San Jose  
Time: 11:30 to 11:45 for Networking  
11:45 Introductions & Association Business  
12:00 Main Program

**Deadline**

Event Deadline for Pre-Registration  
Tuesday October 13th Midnight  
<http://haraoctober14.eventbrite.com>

**Advance online payments: Members Only \$23 Other Guests \$25**

**All walk up registrations \$35**